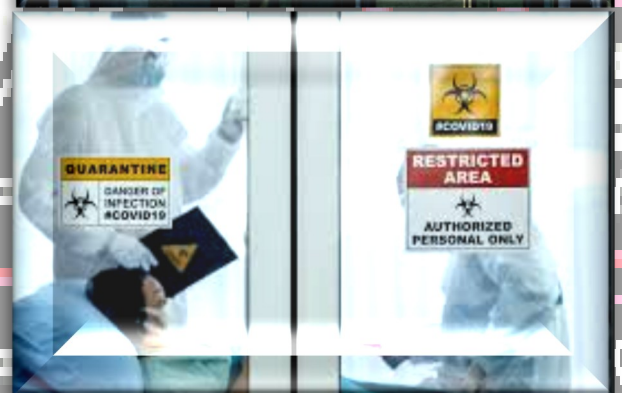
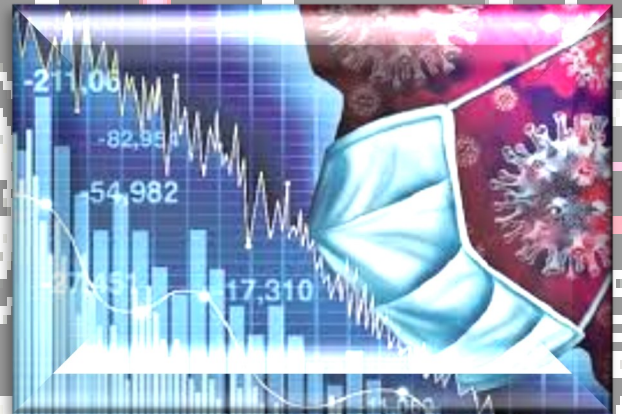


***We Heal  
As One***



## **What's Inside?**

- News Flash: Pandemic COVID-19 and It's Impact to MSMEs
- DTI Initiatives: Malassakit Stories
- DTI Advocacies
- DTI MSME Development Services
- AO's Corner



## Note from the Mover and Shaker

The 2<sup>nd</sup> quarter of 2020 was beset by the pressing concern on COVID-19 pandemic. All programs and projects proposed for the quarter were either re-scheduled, adjusted, suspended or cancelled. The budget was significantly reduced and realigned for COVID-19 support as well as some of the projects were no longer applicable under the “new normal” situation.

Foremost to our adjustments is the provision of various forms of support in order to mitigate the impact of COVID-19. Responding to the movement limitation of people during quarantine period, we organized a Diskwento Caravan which we called “Bolante sa Baryo”. Basic and prime commodities were brought to the barangays easy access of the families. Food packs were likewise distributed to the poorest families in selected barangays for them to cope with the crisis. Items included in the food packs were sourced out from our local MSME producers. That is one way of supporting our entrepreneurs generate income. Distribution of face masks and PPEs to health workers and frontliners were likewise undertaken. The face masks and PPEs were taken from our SSF cooperators who were capacitated to produce those items.

When the state of calamity was declared under RA 929, we made sure that the consumers and the general public are properly protected. We forged partnership with the municipal LPCCs and the LGUs to intensify price monitoring and enforcement. It was to ensure that prices of commodities were frozen at the level when the price freeze took effect. We made sure that there was proper consumer awareness by utilizing all types of media platforms to achieve wider information coverage.

The community quarantine has been relaxed in the later part of the quarter. It paved the way for us to start mobilizing our activities for the clients. We updated our plans and adjusted resources requirements. We engaged the communities in identifying projects that are responsive and aligned with the new normal. We started to conduct our regular activities based on our catch-up plans. Implementation methodologies however were modified wherein physical interactions were minimized. Webinars and the intensive use of internet became more prevalent. We hope that with this new approach, the degree of learning will not be reduced or downgraded.



Look what's in the  
2<sup>nd</sup> Quarter!

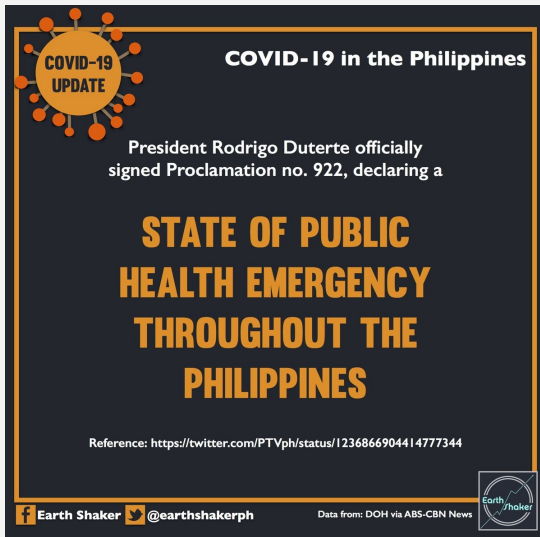
### Indicators

### Accomplishment

Indicators	Accomplishment
No. of MSMEs assisted	1,901
No. of investors assisted in the priority industries	13
No. of exporters assisted in the priority industries	2
No. of Negosyo Center maintained	12
Percentage of BMBE Certificates issued within the prescribed time (1 day)	100%
Number of IP applications filed	6
Number of MSMEs doing e-commerce	17
Number of firms monitored (Price Trending)	23
<i>No. of mediation complaints resolved within 10 working days</i>	9
Total no. of consumer complaints received for mediation	9



## What is Pandemic COVID-19 ?



The coronavirus disease 2019 (COVID-19) is an infectious disease caused by severe acute respiratory syndrome coronavirus 2 (SARS-CoV-2), a new strain of virus first detected in Wuhan, China in 2019. COVID-19 is known to target a person's respiratory system. Infected patients may exhibit symptoms such as fever, cough, shortness of breath, and in some cases, muscle pain and sore throat. Some patients may also be asymptomatic.

Last March 11, 2020, the World Health Organization (WHO) has characterized COVID-19 as a pandemic due to the rapid increase of the number of cases in more than 100 countries. President Rodrigo Roa Duterte placed the entire Philippines under a State of Calamity amid the threats posed by COVID-19 last March 16, 2020.



## What is it's Impact to MSMEs and Implications to MSME Development?

Philippine economy may lose between P276.3 billion and P2.5 trillion, depending on how the coronavirus pandemic develops in the next few months according to government think-tanks .

The Government's infrastructure program is facing further delays due to the quarantines (COVID-19) outbreak, as well as the repurposing of funds to contain the pandemic. While slower construction industry growth is seen this year as most activity is concentrated in areas affected by the Enhanced Community Quarantine (ECQ). With strict ECQ measures imposed on nationwide, a large proportion of projects would have experienced stop work orders, leading to an unfavorable outlook for the Philippine buildings sector for 2020. Post-ECQ, construction activity will still face challenges such as supply



chain especially if sourced from foreign markets and logistics and shortages due to the business activities disruption.



The overall impact of COVID-19 on financial markets has been such that there is reduced confidence in lending and, therefore, a subsequent reduction of credit lines and the like for micro, small and medium enterprises (MSMEs). While all of these various impacts affect both larger firms and MSMEs, the impact on MSMEs is especially severe due to their higher levels of vulnerability and lower resilience.





## DTI INITIATIVES

### Our MALASAKIT STORIES...

In an effort to contribute something noble in a small way, the DTI South Cotabato, DTI Regional Office and CHED employees, have extended voluntary contribution to procure PPEs, face shields and packages for the front liners. This act of kindness and generosity has only the ultimate purpose of augmenting government program of providing medical equipment and supplies to shield our present heroes from contracting the deadly virus.

Local MSMEs assisted by DTI South Cotabato were also linked for the supply of food packages for distribution. This effort is one way of helping the producers generate income out of the sales of local products they produce. Impressed by the noble effort of the DTI employees and their partners, some of these MSMEs also contributed by donating some food items. Blessings have been pouring out, and the number of donors are growing.

It wasn't easy indeed, yet fulfilling and this is just a piece of cake we can share to the vast help our world needs. The group believes that, "small kindness matter especially at the right time and place".



### Our "MUNTING PANTAWID-BUHAY"...

The DTI-South Cotabato team distributed 100 food packs to 100 families in barangays Sta. Cruz and Paraiso of Koronadal City on April 20, 2020. This activity was dubbed as "Munting Pantawid Buhay" which aims to aid the families meet their daily needs and able to attenuate the effects of the COVID-19 pandemic. Each food pack contains 5kgs rice, noodles, dried fish, bagoong, coffee, sugar and banana crackers.

The 100 beneficiary families were considered the most poverty-stricken families as selected by their respective barangay officials. This initiative by the DTI-South Cotabato team not only helped the families but also the MSMEs where supplies for the food packs were bought. The activity would not be successful without the support and help of the barangay Local Government Units of Brgys. Sta. Cruz and Paraiso.





## DTI INITIATIVES

### Our ADVOCACIES...

LGUs represented by their Local Chief Executives through video conference, gave updates, raised issues and opinions on COVID-19. The DTI-SC, being an implementing agency of the Price Act, also gave updates on the interventions/activities conducted. These includes intensified monitoring activities, LPCC Meetings and Monitoring and joint monitoring with FDA and the NBI.

The Special Amelioration Program under the DTI was also discussed. The COVID-19 P3 Enterprise Rehabilitation Financing is a loan program facilitated by SB Corp to support MSMEs affected by the economic impact of COVID-19. Moratorium on Loan Payments of Small Business Corporation (SB Corp.) Borrowers. Parang kulang ang statement?

Recovery Package assistance awaits for Micro and Small Enterprises Engaged in Agriculture and Fisheries Food Production in Accordance with the Agripreneurship Dev't Fund, and the program Livelihood Seeding Program/Negosyo Serbisyo sa Brgy of the DTI. This includes among others enterprise development training, provision of livelihood kits and conduct of business counselling or mentoring. These will be implemented after the ECQ or during the gradual resumption of the economic activities in the province.

#### ⇒ **Provincial IATF on COVID-19 SPECIAL MEETING**



#### ⇒ **LOCAL PRICE COORDINATING COUNCIL MEETING**



June 16, 2020 at Norala Municipal Hall



June 17, 2020 at Tupi Municipal Hall



June 23, 2020 at Tantangan Municipal Hall



June 24, 2020 at Tampakan Municipal Hall



## DTI INITIATIVES

### Our ADVOCACIES...

#### ⇒ Diskwento Caravan: "Bolante sa Baryo"



DTI South Cotabato, in partnership with LGU-Polomolok, Brgy. Landan Officials, South Cotabato Consumers Association representative, and retailers, conducted a "Bolante sa Baryo" to the community of Brgy. Landan, Polomolok. With the go signal of LGU Koronadal this activity was joined by the ONSITE MOBILE PALENGKE of Koronadal City where mobile retailers of basic and prime commodities participated joined in the selling of their goods.

A total of 10 retailers participated with goods that varies from fresh meat products, rice, vegetables, dairy products, fish, bread and pastries, noodles, canned goods, grocery items, eggs, dry goods, and fruits. The activity was able to benefit 237 households of the barangay generating Php105,020.00 sales.



#### ⇒ Intensive IEC for Consumer/Public Awareness

The Consumer Protection Division of DTI-South Cotabato intensified its consumer information drive through disseminating information materials to various institutions and business establishments. The information drives help consumers and consumer groups to understand the laws, policies, programs and services aimed at protecting them. Through this initiative, consumers are more informed of their rights and responsibilities; as well as guide them with useful tips and information for their buying decisions.





## DTI INITIATIVES

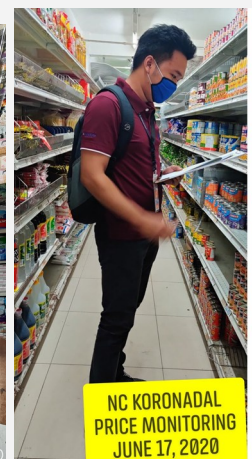
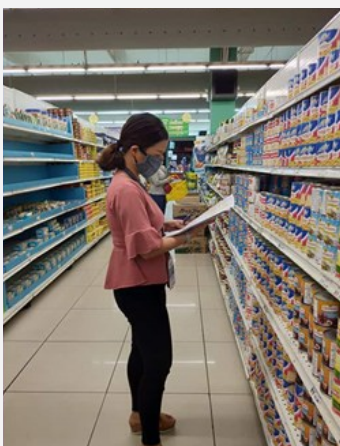
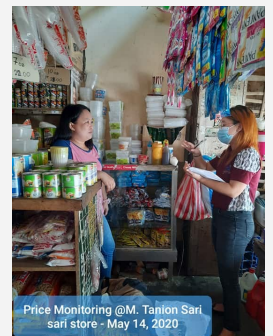
### Our ADVOCACIES...

#### ⇒ Price Monitoring of Basic and Prime Commodities

The Department of Trade and Industry (DTI) announced nationwide price freeze on basic necessities by virtue of RA 929 and pursuant to the Price Act or Republic Act (RA) No. 7581. These basic necessities were frozen at their prevailing prices for sixty (60) days. Proclamation No. 929 which puts the country under a State of Calamity due to the Coronavirus Disease 2019 (COVID-19) outbreak triggered the implementation of a nationwide price freeze. Basic goods that are under the jurisdiction of the DTI include canned fish and other marine products, locally manufactured instant noodles, bottled water, bread, processed milk, coffee, candles, and laundry soap, detergent, and salt.



The monitoring conducted by DTI-South Cotabato Provincial Office was done daily during the ECQ period and done once a week during the GCQ period. A total of 35 monitoring was conducted whereby 122 firms were monitored which are mainly from major trading centers of Polomolok, Surallah and Koronadal City (all throughout the province of South Cotabato). Eleven (11) establishments were found violating the RA 7581 which correspondingly issued Letters of Inquiry (LOI) to justify the change of prices of their products.





## DTI INITIATIVES

### **We are in ACTION...**

#### **Entrepreneurial Capacity Building**

##### ***"One-on-One Consultation and Assessment on the Impact of COVID-19 to MSMEs and How to Start an Online Business"***

Negosyo Center-Norala roved at Norala Public Market to conduct the random consultation. Four (4) MSMEs engaged in wholesaling and retailing undergone a consultation and assessment of their business operation. The subjects were those MSMEs engaged into wholesale and retail.

The objective of this activity is to engage the participants into online to take grasp the opportunities using the online selling and to revive the economic activity in the Municipality. This is a response to the challenges MEs encountered during the Community Quarantine due to Pandemic COVID-19. The activity continued until May 31, 2020.



##### ***"Business Continuity Planning amidst COVID-19 and; Costing and Pricing Seminar"***

Negosyo Center- Norala and DTI-South Cotabato Business Development Division in partnership with Norala OMAG and BLGU of Tinago, conducted an MSME visit to the potential beneficiaries of DTI's NSB -LSP project at Purok Lampugan, Barangay Tinago, Norala, South Cotabato. The MSMEs undergone a consultation regarding Business Continuity Planning amidst COVID-19 and; Costing and Pricing Seminar.



##### ***"How to Manage Your Working Capital a Start-up Business 101 module class for NSB Beneficiaries"***

Negosyo Center- Norala continued its module 3: How to Manage Your Working Capital a Start-up Business 101 module class for NSB Beneficiaries. It was discussed to the participants the importance of managing their working capital in engaging into business, one of the participants stated about working capital: "ito yung ginagamit sa pang araw-araw upang mapatakbo ang isang negosyo". The more a business owner knows about his cash flows, the he handles his finances.





## DTI INITIATIVES

### We are in ACTION...

#### cont.. Entrepreneurial Capacity Building

##### *“Basic Food Safety and Guidelines on Workplace Prevention and Control of COVID-19”*

Negosyo Center-Tantangan and DTI-South Cotabato Business Development Division, conducted a Seminar on “ Basic Food Safety and Guidelines on Workplace Prevention and Control of COVID-19” at Negosyo Center Tantangan conference room.

The seminar was attended by 5 local food industry processors in the municipality of Tantangan who are engaged in peanut products making, native delicacy processing and meat processing. The purpose of this activity is to widen the learnings of our food processors on safe food handling and preparation and to assist them in complying the minimum health protocols and standards in light of the COVID-19 pandemic.



Guidelines on Workplace Prevention and Control of COVID-19 and Food Safety  
**June 05, 2020**  
Negosyo Center Tantangan  
Tantangan South Cotabato

#### Shared Service Facilities (SSF) Projects

##### *“Assessment and validation of SSF Proposals”*

The Shared Service Facilities (SSF) Project is the major component of Department of Trade and Industry MSME Development Program that pursues to address the gaps and bottlenecks in the value chain of priority industry clusters through the provision of processing and manufacturing machinery, equipment, tools, and related accessories for the common use of the MSMEs. DTI -South Cotabato has seven (7) SSF proposed projects for the year 2020. Six (6) co-operators for SSF which are the Santo Nino Dairy



SSF Validation for SANDAFA Dairy Processing @Sto Niño, South Cotabato  
May 5, 2020



SSF Validation and Assessment  
@ M. Roxas, Sto. Niño - June 4,  
2020



May 21, 2020 - Validation of  
Cooperator for SSF for Kule Abaca  
Production Center at Salacafe Brgy.  
Hall, Tboli, South Cotabato.



May 22, 2020 - Validation and site evaluation  
for SSF on Kinilis Coffee Processing Center  
with BLGU-Kinilis Chairperson Hon. Floro P.  
Tagaban, Sr. and United Villagers Farmers  
Association Officers.

Farmers Association, Mahintana Foundation, Mahayahay Farmers Organization, Brgy. Kinilis, Polomolok, South Cotabato, Brgy. Salacafe, T'boli, South Cotabato, and Manuel Roxas Women's Association were visited, assessed, and validated last May-June 2020. On June 16, 2020, two (2) of the project proposals were submitted and approved in the 2nd RTWG meeting. These projects intend to improve the competitiveness of MSMEs and will bring bigger opportunities to those who are willing to put up a business in the future. However, due to the Covid-19 the said project was postponed and will be continued next year.



## DTI INITIATIVES

### We are in ACTION...

#### ⇒ Negosyo sa Barangay—Livelihood Seeding Program

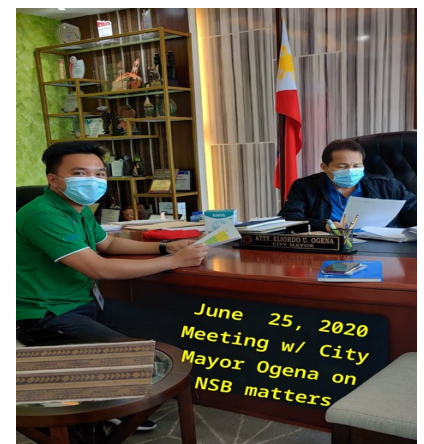
#### ⇒ Negosyo sa Barangay Coordination and Consultation to Barangay Beneficiaries



The LSP-NSB-Livelihood Seeding Program-Negosyo Serbisyo sa Barangay-is a program of DTI that allows a wider reach of business development assistance by bringing government services closer to the people through partnerships between relevant local govt units (LGUs), national government agencies, non government organizations, private sector, Negosyo Center and DTI. Priority assistance shall be given to MSMEs affected by natural and human induced calamities including health disasters arising from epidemics and pandemics.



source of income and develop it into a sustainable enterprises.



NSB is banner program of DTI XII since 2019. It plans to cover the 1,195 Brgys. of region 12 by 2022. This year, DTI South Cotabato targeted 33 Brgys to be rolled out totaling to 67 Brgys since it's inception. Under the LSP-NSB, livelihood starter kits will be identified per barangay and be awarded to them to be a



## **For your Information...**

### ⇒ ***Salient Features of Administrative Offenses and Penalties (Part 1)***

Section 50 of Rule 10 of the 2017 Rules on Administrative Cases in the Civil Service (RACCS) classified Administrative Offenses with corresponding penalties depending on their gravity or depravity and effects on the government service.

A. The following grave offenses shall be punishable by dismissal from the service:

1. Serious Dishonesty;
2. Gross Neglect of Duty;
3. Grave Misconduct;
4. Being Notoriously Undesirable;
5. Conviction of a Crime Involving Moral Turpitude;
6. Falsification of Official Document;
7. Physical or mental disorder or disability due to immoral or vicious habits;
8. Receiving for personal use of a fee, gift or other valuable thing in the course of official duties or in connection therewith when such fee, gift or other valuable thing is given by any person in the hope or expectation of receiving a favor or better treatment than that accorded to other persons, or committing acts punishable under the anti-graft laws;
9. Contracting loans of money or other property from persons with whom the office of the employee has business relations;
10. Soliciting or accepting directly or indirectly, any gift, gratuity, favor, entertainment, loan or anything of monetary value in the course of one's official duties or in connection with any operation being regulated by, or any transaction which may be affected by the functions of one's office. The propriety or impropriety of the foregoing shall be determined by its value, kinship, or relationship between giver and receiver and the motivation. A thing of monetary value is one which is evidently or manifestly excessive by its very nature;
11. Nepotism; and
12. Disloyalty to the Republic of the Philippines and to the Filipino people.

B. The following grave offenses shall be punishable by suspension of six (6) months and one (1) day to one (1) year for the first offense and dismissal from the service for the second offense:

1. Less Serious Dishonesty;
  2. Oppression;
  3. Disgraceful and Immoral Conduct;
  4. Inefficiency and Incompetence in the Performance of Official Duties;
  5. Frequent Unauthorized Absences (Habitual Absenteeism);
  6. Habitual tardiness in reporting for duty causing prejudice to the operations of the office;
  7. Loafing from Duty During Regular Office Hours;
  8. Refusal to Perform Official Duty;
  9. Gross Insubordination;
  10. Conduct Prejudicial to the Best Interest of the Service;
  11. Directly or indirectly having financial and material interest in any transaction requiring the approval of one's office. Financial and material interest is defined as pecuniary or proprietary interest by which a person will gain or lose something;
  12. Owning, controlling, managing or accepting employment as officer, employee, consultant, counsel, broker, agent, trustee, or nominee in any private enterprise regulated, supervised or licensed by one's office, unless expressly allowed by law;
  13. Disclosing or misusing confidential or classified information officially known by reason of one's office and not made available to the public, to further one's private interests or give undue advantage to anyone, or to prejudice the public interest;
  14. Obtaining or using any statement filed under the Code of Conduct and Ethical Standards for public Officials and Employees for any purpose contrary to morals or public policy or any commercial purpose other than by news and communications media or dissemination to the general public; and
  15. Recommending any person to any position in a private enterprise which has a regular or pending official transaction with one's office, unless such recommendation or referral is mandated by (1) law, or (2) international agreements, commitment and obligation, or (3) as part of the function of the one's office.
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